



Zenith Appoints National Key Account Manager

Wednesday October 3, 2013. Zenith Investment Partners (Zenith) has announced the appointment of John Ryan as National Key Account Manager. Ryan was previously Lonsec National Sales and Distribution Manager.

Zenith Director David Wright stated, “John’s appointment has resulted from the significant growth in inquires and recognition of our research services and it is important that we are fully resourced with an additional research sales professional to properly service this increased demand.”

Zenith National Sales Manager John Nicoll said, “We are thrilled to have secured the services of someone as respected and experienced in the retail financial services industry as John. John has an excellent knowledge of the adviser market and a proven track record when it comes to understanding a dealer group or boutique adviser’s specific investment research needs and then servicing that requirement to the expected level.”

“We look forward to John being an incremental part of our growing distribution and client services team as we implement a range of new services to match the changing needs of Australia’s financial planning businesses”.

Prior to his seven years at Lonsec, John worked in distribution and client services roles at Invesco and County NatWest.

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